

Presentations/Training Delivered by Cheryl Kester

All solo presentations unless noted

- *Forthcoming*, Invited Pre-Conference Session “Introduction to Federal Grants” (with Karen Cassidy co-presenter) and “Your Proposal Must Say This,” GPA Annual Conference, Portland, OR, Oct. 2014
- *Forthcoming*, Invited keynote and breakout speaker GPA of the Miami Valley Ohio Regional Conference, Ohio, September 2014
- “Federal Grants: Sharpening Your Tools Before Jumping In” and “Evidence-based Program Design,” GPA of South Florida, July 2014
- Invited session: “Writing to Win Federal Grants,” GPA Mid-South Regional Conference, Memphis, TN, May 2014
- “Strategic Grants Planning,” workshop at Summit Events Center, Denver, CO, Mar. 2014
- “Introduction to Federal Grants,” (with Karen Cassidy co-presenter) pre-conference workshop for Grant Professional Association (GPA) national conference, Baltimore, MD, Nov. 2013
- “Your Proposal Must Say This,” and “Making Intergenerational Differences Work for You” (panel), GPA national conference Baltimore, MD, Nov. 2013
- CFRE Review course (Prospect Research module), Arkansas chapter of the AFP, Oct. 2013
- “Grants 101,” Arkansas Single Parent Scholarship Fund, Oct. 2013
- “Consultants Best Practices,” (panel) GPA national conference, Indianapolis, IN, Oct. 2012
- “Grantseeking 101” and “Fitting Grants Into Your Fundraising Toolbox,” Association of Fundraising Professionals (AFP) of Arkansas, Little Rock AR, May 2012
- “The Role of Grants in Your Campaign,” AFP International Conference, designed and led panel presentation, Vancouver, BC, April 2012
- “Project Design with Logic Models,” Arkansas Energy Office staff training, Little Rock, Ark., Feb. 2012
- “MSU: The Proposal Writer’s Guide to Making Stuff Up,” GPA Arkansas Chapter meeting, Little Rock, AR, December 2011 (co-presenter Barbara Putman, Walton Arts Center, Arkansas)
- “Introduction to Federal Grants,” invited pre-conference workshop for GPA national conference, Las Vegas, NV, October 2011
- “Adding Grants to Your Fundraising Toolbox,” AFP of Northwest Arkansas, Sept. 2011
- “MSU: The Proposal Writer’s Guide to Making Stuff Up,” GPA national conference, Las Vegas, NV, October 2011 (co-presenter Barbara Putman, Walton Arts Center, Arkansas) AND “Consulting: Beyond the Startup Phase (co-presenter Linda Butler of Butler Consulting, Ohio)
- “Grantwriting for Programs,” Arkansas Energy Office, Hot Springs, Ark., Aug. 2011
- “The Grant Professional’s Role in a Campaign,” audio-conference training for South Dakota chapter of the GPA, July 2011
- “You Can Be Successful at Grants!” – contracted two-day grantwriting workshop for executive directors and board members of county affiliates of the Arkansas Single Parent Scholarship Fund, Mar. 31-Apr. 1, 2011, Springdale, Ark.
- “Using Census Data in your Grant Proposals,” GPA Ark. Chapter, March 2011, Little Rock, Ark. and at Association of Fundraising Professionals Northwest Arkansas Summit, Nov. 2011

- Faculty grants training, Southern Nazarene University, Feb. 2011
- “Who, me?” Or Maybe ‘Why me?’: The Grant Professional's Role in Post-Award Management,” AND “Webinars and Training = Business Opportunities,” (co-presenter), GPA National conference, St. Pete Beach, FL, Nov. 2010
- “Introduction to Logic Models,” Grantees’ training, Susan G. Komen for the Cure, Ozark Affiliate, Rogers, Ark. July 2010
- “Now What?: Managing the Grant After It’s Funded,” AFP International, Baltimore, April 2010
- “Managing the Grant After it’s Funded” - Northwest Arkansas Community Foundation (NWACF) Capacity Building workshop provided to area non-profits, Jan. 2010, Fayetteville, Ark.
- “Introduction to Federal Grants: Yes You Can!,” Instructor, half-day workshop AND “Priceless: Increasing your Value to Your Employer,” (panel designer and facilitator), American Association of Grant Professionals (AAGP) National Conference, Austin, TX, Nov. 2009
- *Featured Day-Long Speaker*, “Grantwriting for Programs: Frameworks for Presenting Programs to Funders,” Mid-Ohio Valley Association of Grant Professionals, Regional Conference, Sept. 2009
- *Three Years of* “Grant Seeking Academy” – NWACF Capacity Building Workshops, 6-week course, 2-hours per week, August 4-Sept. 8, 2009; April 15–May 20, 2008 AND July-August 2007, Fayetteville, Ark.
- “Intermediate Grant Seeking” and “Crafting Great Grant Budgets” – NWACF Capacity Building Workshops, August 2009, Fayetteville, Ark.
- “Grant Seeking 101” – NWACF Capacity Building workshop, Apr. 2009, Fayetteville, Ark.
- “Show Me the Money! Winning Grant Budgets” (speaker) and “Totally Fab: Awesome Ways to Keep Foundations Coming Back for More,” (panel designer and facilitator) AAGP National conference, Long Beach, CA, October 2008
- “Grants 101” and “Post-Award Management,” AAGP regional conf., May 2008, Chicago, IL
- “Crafting the Grant Proposal Budget,” AFP International Conference, San Diego, CA, March 2008
- “Grant Seeking 101” – NWACF Capacity Building workshop, Feb., 2008, Fayetteville, Ark.
- *Two Years of* Training of Grant Reviewers, Susan G. Komen for the Cure, Ozark Affiliate, Nov. 27, 2007 AND Aug. 1, 2006
- “MSU: The Proposal Writer’s Guide to Making Stuff Up,” AAGP national conference, Arlington, VA, November 2007 (co-presenter Barbara Putman, Walton Arts Center, Arkansas)
- *Two Years of* “Grantseekers’ Workshop” – Susan G. Komen for the Cure Ozark Affiliate, Workshops for Grants Applicants, 3 cities in Arkansas, Sept. 17, 18 & 19, 2007 AND May 29, 30 & 31, 2006
- “Grantwriting Techniques” –Health Providers’ Conference, Fayetteville, AR, Mar 3, 2006
- “Post-Award Management,” AAGP national conference, Scottsdale, AZ, October 2005
- “Battling the Grantwriter’s Conundrum: Program Planning” – AAGP national conference, Scottsdale, AZ, October 2005 (repeated by invitation from 2004 meeting)

- “Grantseeking Case Study,” presentation, design and evaluation of case study writing assignment, Social Services Senior Seminar, John Brown University, 2005 and 2006
- “Battling the Grantwriter’s Conundrum: Program Planning” – AAGP national conference Boston, MA, November 9, 2004 (co-presenter Adriana Ercolano, George Mason University)
(Invited to repeat this session in October 2005)
- “Grant-Seeking 101” – AFP of Northwest Arkansas and Central Arkansas Joint Meeting, Subiaco, AR, August 2004 (2 sessions)
- “Preparing for CFRE Certification” – AFP of Northwest Arkansas local chapter meeting
- "Planning your Campus LAN" and "HTML Development" – ARKnet Annual Meeting, Hendrix University, 1997
- Miscellaneous presentations on Habitat for Humanity at Rotary Clubs (Siloam Springs, Ark. and Springdale, Ark.) and Benton County Leadership Classes